Exhibit A Lease-Purchase Agreement

LEASE-PURCHASE AGREEMENT

This Lease Agreement (this "<u>Lease</u>") is entered into, effective as of January 19, 2016 (the "<u>Effective Date</u>"), by and between Pima County, a political subdivision of the State of Arizona ("<u>County</u>") and World View Enterprises, Inc., a Delaware corporation ("<u>World View</u>").

1. Background and Purpose.

- 1.1. World View is a near-space exploration company that utilizes proprietary high-altitude balloon technology to lift people and scientific payloads as much as twenty miles above earth for purposes of space tourism, other commercial applications, and scientific research.
- 1.2. County owns a parcel of land, approximately 12 acres in size, which is legally described on <u>Exhibit A</u> and depicted on <u>Exhibit B</u> (the "<u>Building Parcel</u>"), which is within an area designated by the County as an Aerospace, Defense, and Technology Business and Research Park. The Building Parcel has a value of approximately \$430,000.
- 1.3. County is willing to construct certain improvements on the Building Parcel in an accelerated manner, at a cost of up to \$14,500,000, and lease the improved Building Parcel (the "Premises") to World View, in order to enable World View to commence operations on the site as soon as November 2016.
- 1.4. County is also willing to construct a publically available, 700-foot diameter launch pad (the "Space Port") for launching of high-altitude balloons, on a parcel of land adjacent to the Building Parcel (the "Space Port Parcel"), as shown on Exhibit B, at a cost of up to \$1,500,000. The parties are, contemporaneously with the approval and execution of this Lease, entering into an agreement in which World View agrees to operate and maintain the Space Port, making it available for use by others, in exchange for the right to use it on a nonexclusive basis in connection with its operations on the Building Parcel (the "Space Port Agreement"). Ownership of the Space Port will be retained by the County for public use consistent with its purpose.
- 1.5. World View is aware of the proximity of the Space Port Parcel to both Tucson International Airport and Davis Monthan Air Force Base, and has determined that it can safely, and in compliance with all FAA and all other applicable governmental laws and regulations, launch its balloons from that location.
- 1.6. The County will apply for \$1,000,000 in aviation grant funding from the Arizona Department of Transportation (ADOT). If ADOT awards County that funding, County will use such funds toward or to reimburse itself for the cost of constructing the Space Port.
- 1.7. World View explored several possible sites for its operations outside of Arizona, but has agreed to locate its expanded operation in Tucson. It would not have agreed to do this without County's willingness to enter into and fulfill its obligations under this Lease and the Space Port Agreement.
- 1.8. The Pima County Board of Supervisors (the "Board") has authority under A.R.S. § 11-254.04 to engage in any "activity that the board of supervisors has found and

determined will assist in the creation or retention of jobs or will otherwise improve or enhance the economic welfare of the inhabitants of the county," including specifically the "acquisition, improvement, leasing or conveyance of real or personal property." Based on an economic impact study by Applied Economics, commissioned by Sun Corridor, Inc., which takes into account World View's anticipated employment and salary levels, the Board has determined that World View's operations, and hence this lease and the Space Port Agreement, will have a significant positive impact on the economic welfare of Pima County's inhabitants.

- 2. <u>Lease</u>. County demises and lets to World View, and World View leases and hires from County, the Premises, under the terms and conditions stated in this Lease (the "Lease").
- 3. <u>Term.</u> This Lease will be for a term of 20 years (the "<u>Term</u>") commencing on the Commencement Date as defined in Section 5.8 below5.1 below, subject to early termination as provided in Sections 4 and 11 below.
- 4. Economic Performance.
 - 4.1. <u>Employees & Salaries</u>. Subject to Paragraph 4.2.5 below, County may terminate this Lease at any time if World View fails to maintain the employment and salary level applicable at that time, as set forth below (collectively, the "<u>Employment Targets</u>"):
 - 4.1.1. First Five Years. For a 4-year period starting on the one year anniversary of the Commencement Date, World View must employ at least the number of FTE Employees shown in Line 1 of Exhibit E at the Premises on average over each Measuring Period, and those employees—or the top-paid number of FTE Employees shown in Line 1 of Exhibit E if World View has more than the minimum number—must have an Average Annual Salary over each Measuring Period of at least the amount shown in Line 2 of Exhibit E.
 - 4.1.2. Years 6-10. For the next 5 years following the time period in Paragraph 4.1.1, World View must employ at least the number of FTE Employees shown in Line 3 of Exhibit E at the Premises on average over each Measuring Period, and those employees—or the top-paid number of FTE Employees shown in Line 3 of Exhibit E if World View has more than the minimum number—must have an Average Annual Salary over each Measuring Period of at least the amount shown in Line 4 of Exhibit E.
 - 4.1.3. Years 11-15. For the next 5 years following the time period in Paragraph 4.1.2, World View must employ at least the number of FTE Employees shown in Line 5 of Exhibit E at the Premises on average over each Measuring Period, and those employees—or the top-paid number of FTE Employees shown in Line 5 of Exhibit E if World View has more than the minimum number—must have an Average Annual Salary over each Measuring Period of at least the amount shown in Line 6 of Exhibit E.
 - 4.1.4. Years 16-20. For the next 5 years following the time period in Paragraph 4.1.3, World View must employ at least the number of FTE Employees shown in Line 7 of Exhibit E at the Premises on average over each Measuring Period, and those employees—or the top-paid number of FTE Employees shown in Line 7 of Exhibit E if World View has more than the minimum number—must have an

Average Annual Salary over each Measuring Period of at least the amount shown in Line 8 of Exhibit E.

- 4.2. <u>Definitions</u>. For purposes of this Section 4:
 - 4.2.1. Average Annual Salary. "Average Annual Salary" means World View's total payroll for all employees at the Premises, including salaries, wages, and cash bonuses, divided by the total number of FTE Employees at the Premises.
 - 4.2.2. <u>FTE Employees</u>. "FTE Employees" means the number of full-time equivalent employees at the Premises determined in accordance with 26 C.F.R. 54.4980H-3.
 - 4.2.3. <u>Measuring Period</u>. A "Measuring Period" is the twelve (12) month period prior to the date of each Certification as defined below, beginning with the first Certification following the second anniversary of the Commencement Date.
 - 4.2.4. Calculation and Reporting. World View will give County, on a quarterly basis during the entire Term, beginning on the Commencement Date, a sworn affidavit, signed by World View's chief financial officer, stating the number of FTE Employees currently employed on the Premises, and their Average Annual Salary (a "Certification"). If World View at that time employs more than the minimum number of FTE Employees listed above, it will also provide the Average Annual Salary of the highest paid employees as provided above.
 - 4.2.5. Right to Cure. If any such Certification shows that World View has underperformed the applicable employment target by less than ten percent (10%), and such failure is due to a Force Majeure or other circumstances beyond World View's reasonable control (including, without limitation, unforeseeable economic conditions or inability to recruit qualified personnel), County will have no right to terminate this Lease so long as World View uses commercial best efforts to promptly and fully comply with the applicable Employment Target. County agrees not to terminate this Lease unless and until a Certification shows that World View has underperformed the applicable employment target by more than ten percent (10%), or World View has failed to meet an Employment Target by any amount due to circumstances within its reasonable control, and such failure continues for at least two successive Certifications.
- 5. Construction of Improvements; Commencement Date. County will construct a building (the "Building"), together with a parking lot and other exterior areas, on the Building Parcel, which will be a part of the Premises, generally as provided in the conceptual drawings and diagrams attached as Exhibit B (the "Project"). The Building will be a steel structure approximately 200' x 600', with 120,000 square feet of space on the ground floor and 15,000 square-feet of space on a second floor mezzanine, for a total of approximately 135,000 square-feet of usable space, as such design may be modified by the parties as the Project progresses. The structure will be designed for light manufacturing, storage of raw materials and operational equipment, as well as administrative and engineering functions. The administrative areas will have an open architecture floor plan.

- 5.1. <u>Maximum Cost</u>. County's total cost for design and construction of the Project, including all site-preparation work, permitting, fees, plan review, County's construction-oversight costs, fixture costs, and the cost of any necessary off-site work (but excluding the cost of extending public sewer and water lines to the Building Parcel), cannot exceed \$14,500,000 (the "NTE Amount"); County has no obligation to expend more than the NTE Amount on the Project.
- 5.2. <u>Project Liaisons</u>. County and World View will each designate a project liaison who will coordinate with one another and with architects, engineers, construction contractors, and consultants involved in the Project to ensure that it runs smoothly. Notwithstanding Section 12, the project liaisons have the authority to give and receive the notices and approvals required by this Section 5. The World View project liaison may attend, along with other appropriate World View representatives, all project meetings between the County and the design and construction professionals on the Project
- 5.3. <u>Design and Construction</u>. County will contract for the Project with design and construction professionals acceptable to World View. Subject to the Purchase Option, County will be the owner of the Project as it is built and thereafter.
- 5.4. Plans and Specifications. Construction will not begin until final plans and specifications have been approved by both County and World View. County and World View will work together closely to review and comment on preliminary and final plans and specifications as they are produced and modified. Such review will be done as expeditiously as reasonably possible in order to keep the Project on schedule for completion by the end of November, 2016. The parties will "value engineer" the design as necessary to ensure that the total cost remains within the NTE Amount.
- 5.5. <u>FF&E</u>. County will provide and install, as part of the Project, systems furniture, fixtures, and equipment that will be affixed to the Building ("<u>County-Provided FF&E</u>"), but only to the extent that the cost is within the NTE Amount. World View can add to the County-Provided FF&E as the project progresses if it becomes clear that more can be spent on FF&E within the NTE Amount.
- 5.6. <u>Plan Modifications</u>. Either party may, at any time during the course of construction, propose modifications to the plans. The other party will not unreasonably withhold consent to a proposed modification, so long as it will not create an unreasonable delay or increase the cost of the Project over the NTE Amount.
- 5.7. Inspections. World View may inspect the construction as it progresses and may designate a representative to participate in County inspections of the Project. World View may attend and participate in weekly construction meetings. Inspections will be coordinated with the County and with contractors to ensure they do not interfere with the work.
- 5.8. Commencement Date and Move-In. County will notify World View, in writing, thirty (30) days in advance of when County reasonably anticipates that construction will be Substantially Complete and will notify World View if that date changes. "Substantially Complete" means that the construction is complete in all material respects in accordance with the approved plans, subject only to punch list items (meaning minor corrections of construction or decoration details, and minor mechanical adjustments, to conform to the approved plans, that do not materially interfere with World View's use.

occupancy or operation of the Premises). Substantial Completion includes issuance of at least a temporary certificate of occupancy. The date that County delivers the Premises to World View with construction Substantially Complete will be the "Commencement Date." World View may begin moving into the Premises as of the date that is fourteen (14) days prior to the anticipated Commencement Date, provided that it does not interfere with work needed for final completion of the Project. Before moving in, World View must furnish County with proof that it has the insurance coverage required by Section 10 below.

- 5.9. Amendment of Lease. After final completion of the project, the parties will enter into a formal amendment or supplement to this Lease that memorializes the Commencement Date, establishes the square footage of the finished Building for purposes of Rent calculations, and contains an inventory of the County-provided FF&E.
- 5.10. Naming of the Project. World View may name the Project and Space Port, subject to County's reasonable approval, and use such name for advertising and other related purposes.

6. Rent; Conveyance.

- 6.1. Rent will begin accruing on the Commencement Date, and will be paid by World View on a monthly basis throughout the Term, at the annual rates stated below, based on the gross square footage of the finished Building, with the first month prorated if the Commencement Date is other than the first day of a month. The first payment of rent is due within 10 days after the Commencement Date. Subsequent rent payments (each 1/12 of the applicable annual amount) are due on or before the first of each month after the Commencement Date.
 - 6.1.1. Commencement Date, through the end of the month in which the fifth anniversary of the Commencement Date falls: \$5.00 per square foot.
 - 6.1.2. Five-year period following expiration of the initial period in Paragraph 6.1.1: \$8.00 per square foot.
 - 6.1.3. Five-year period following expiration of the period in Paragraph 6.1.2: \$10.00 per square foot.
 - 6.1.4. Remainder of the Term following expiration of the period in Paragraph 6.1.3: \$12.00 per square foot.
- 6.2. <u>Determination of Square Footage</u>. Upon Substantial Completion, County will cause the architect to measure the Premises to determine the square footage of the Premises for purposes of calculating rent. Such measurement must be conducted in accordance with ANSI/BOMA Z.65.2 2012, Standard Methods of Measurement for Industrial Buildings.
- 6.3. Conveyance. Upon the Effective Date of this Lease, the County and World View will enter into the Purchase Option (the "Purchase Option") attached as Exhibit C. At all times during the Term, County will hold title to the Premises, subject to World View's exercise of the Purchase Option. County will also give World View a right-of-first

refusal, in the form attached as Exhibit F, on a 6-acre parcel adjacent to the Building Parcel and Space Port Parcel.

6.4. <u>Taxes</u>

- 6.4.1. Government Property Lease Excise Tax. The parties believe that the Premises is exempt from the state government property lease excise tax ("GPLET") (A.R.S. §§ 42-6201 through 42-6210) because it will be "used for or in connection with aviation" within the meaning of A.R.S. § 42-6208(5), but neither is warranting this to the other. World View must keep and maintain the information required by A.R.S. § 42-6204, and must comply with the GPLET statutes, and pay GPLET, if the Premises is found to be not exempt. Failure by World View to pay any GPLET that a court of competent jurisdiction has determined is owed with respect to the Premises constitutes a default of this Lease. County agrees to cooperate with World View in pursuing any defense of the GPLET exemption, and to participate as needed in such defense, at no out-of-pocket cost to County.
- 6.4.2. Rental Taxes and Assessments. In addition to any other sums due under this Lease, World View will reimburse County for any taxes or assessments that County is required to pay related to this Lease, the Premises, or the rent paid to County under this Lease. The County does not currently pay City of Tucson transaction privilege taxes on rental income received by County and has received no demand from the City of Tucson that it do so.

7. Operation of Premises.

- 7.1. Permitted Uses. World View will use the Premises for, and only for, the operation of its business as generally described in Section 1.1 above. This includes research and development, engineering and light manufacturing activities as permitted by applicable zoning, payload integration, launch preparation, mission control, marketing and administrative operations.
- 7.2. <u>Laws and Regulations</u>. World View must, at its own cost, comply in all material respects with all government laws and regulations applicable to its use and occupancy of the Premises and its use of the Space Port. World View may not commit or allow to be committed any waste or other nuisance on the Premises or the Space Port. World View must obtain any necessary FAA and Air Traffic Control approvals for its activities on the Space Port, and must coordinate those activities with the Tucson Airport Authority.

7.3. Hazardous Materials.

7.3.1. Hazardous Materials Prohibited; Compliance with Environmental Laws. World View may not cause or permit any Hazardous Materials to be brought upon, kept, or used in or about the Premises by World View, its agents, employees, contractors, or invitees, without the prior written consent of County, other than such Hazardous Materials that are necessary or useful to World View's business and will be used, kept, stored and disposed of in a manner that complies with all laws regulating any such materials or substances. World View's operations on the Premises must comply with all applicable provisions of environmental laws

and regulations, including but not limited to the Resource Conservation and Recovery Act (RCRA) (40 U.S.C. 260 et seq. and Arizona Revised Statutes, Title 49, Chapter 4), and the Clean Air Act (42 U.S.C. 7401 et seq. and Arizona Revised Statutes, Title 49, Chapter 3). As used in this Lease, the term "Hazardous Material" means any toxic, explosive, corrosive, flammable, infectious, radioactive, carcinogenic, mutagenic or otherwise hazardous substance, material or waste that is, or during the Term becomes, regulated under any applicable local, state, or federal law or regulation, including, but not limited to, those substances, materials, and wastes listed in the United States Department of Transportation Hazardous Materials Table (49 CFR 172.101) or by the Environmental Protection Agency as hazardous substances (40 CFR Part 302 and amendments thereto).

- 7.3.2. Pre-existing Hazardous Materials; Indemnification. County represents and warrants to World View that, as of the Commencement Date, and except as may be disclosed in that certain Expanded Phase I Environmental Site Assessment for Raytheon Buffer Zone - Auriga Properties, Prepared by EEC for County Project 309025.11, dated 3/27/2012, it has no actual knowledge of the presence of any Hazardous Materials on, under or about the Premises. County will indemnify, defend (by in-house counsel or by other counsel acceptable to World View), and hold World View, and each of World View's directors, officers. employees, agents, and shareholders, harmless, from and against any and all claims, liabilities, penalties, fines, judgements, forfeitures, losses, costs, or expenses (including attorneys' fees, consultant fees, and expert fees), arising from or caused in whole or in part, directly or indirectly, by County's breach of its representation in this Paragraph 7.3.2. County's obligations under this Paragraph 7.3.2 also include any and all costs of any investigation, repair, remedial planning, cleanup, detoxification, or decontamination of the Premises (including, without limitation, the soil and ground water on or under the Premises), that is required by a regulatory authority or court of competent jurisdiction. County may, at its own cost, challenge any such order. County's obligations extend only to any condition that existed in, on, under, about or from the Premises prior to the Commencement Date (including aggravation of any such condition), of which County had actual knowledge and that it did not disclose as provided in this Paragraph. County's obligations under this Paragraph 7.3.2 will survive the expiration or termination of this Lease. "Actual knowledge" of the County, for purposes of this paragraph, means the actual knowledge of the County Administrator, any Deputy County Administrator, or any County department head, and any fact that is readily ascertainable by review of files related to the County's acquisition and use of the Building Parcel, which are accessible to those individuals on the Effective Date of this Lease.
- 7.4. <u>Utilities</u>. World View will pay before delinquent all charges for all utilities used by World View or charged to the Premises, including (without limiting the generality of the foregoing) water, electricity, sewer, and telephone and data services.
- 7.5. Repair and Maintenance. World View will maintain, repair and, when necessary, replace, every part of the Premises, including all Building systems, plumbing, lighting, fixtures, plate glass, heating and cooling equipment, and all County-Provided FF&E. World View will keep every part of the Premises, and all County-Provided FF&E in

- good order, condition and repair, reasonable wear and tear excepted, and in a clean, sanitary and safe condition and in accordance with all applicable laws, ordinances and regulations of any governmental authority having jurisdiction, all at World View's sole cost and expense.
- 7.6. Damage from Casualty. If any part of the Premises, including the Building or the County-Provided FF&E, is damaged or destroyed by any cause whatsoever (other than the negligent or willful acts or omissions of County), during the Term of this Lease, World View will, with reasonable promptness, repair and replace the same at its own expense, to at least the condition existing immediately prior to the damage or destruction, and World View's obligations under this Lease will not terminate; except that, (a) if such damage or destruction is due to the County's negligent or willful acts or omissions. World View will have no obligation to repair or replace the Premises, World View may terminate this Lease upon sixty (60) days' notice to County and World View will have no obligation to pay any insurance proceeds to County; (b) if World View maintained the insurance required by Section 10 of this Lease at the time of such destruction and despite World View's commercially reasonable efforts, such insurance proceeds are unavailable or are insufficient to rebuild the Building in a manner reasonably acceptable to County and World View, World View may terminate this Lease upon sixty (60) days' notice to County and World View will, at its sole cost and expense, clean and clear the site of all debris, repair the site and install landscaping so that the Building Parcel blends in reasonably well with the surroundings, and pay all remaining insurance proceeds to the County; and (c) if the Premises are substantially destroyed by fire or other casualty at any time during the last five (5) years of the Term. then World View may terminate this Lease by written notice given to County within sixty (60) days after the date of such destruction, and World View will be discharged from responsibility to repair the damage, but World View will, in that event, at World View's sole cost and expense, clean and clear the site of all debris, repair the site and install landscaping so that the Building Parcel blends in reasonably well with the surroundings, and pay all remaining insurance proceeds to the County.
- 8. <u>Alterations</u>. World View may from time to time during the Term make changes, alterations, additions, substitutions or improvements to the Premises (collectively, "Alterations"), at its sole cost and expense, as set forth below:
 - 8.1. Minor Alterations. World View may make any non-structural Alterations that it deems necessary or desirable to adapt the Premises for World View's use and occupancy, provided the cost is below the dollar threshold set out below.
 - 8.2. <u>Substantial Alterations</u>. World View may make no Alterations that will (i) cost in excess of \$200,000; or (ii) involve structural work or changes (including removing walls, changing ceilings, constructing new or closing off existing interior door openings, making any changes to the exterior, or installing anything on the roof); or (iii) involve changes to the electrical, plumbing, security, fire sprinkler, or HVAC systems, unless World View first obtains County's written approval of plans and specifications for the Alterations. County will not unreasonably withhold, delay or condition its approval.
 - 8.3. Manner of Construction. All Alterations will be carried out by World View using licensed contractors and subcontractors in good standing with the Arizona Registrar of Contractors, who are reasonably acceptable to County and are selected in compliance with Title 34 of the Arizona Revised Statutes. The work will be done in a manner that

does not materially interfere with the business of any adjacent land owner or with the use of the Space Port. The work will be completed promptly and in a good and workmanlike manner in compliance with the approved plans and specifications, and with all governmental permits and requirements. World View will require all of its contractors to name the County as additional insured and additional indemnitee on all insurance policies covering work performed, and will require them to furnish payment and performance bonds.

- 8.4. <u>Liens</u>. World View will timely pay all contractors, subcontractors, mechanics, laborers, or materialmen providing materials or services with respect to the Alterations, and will discharge or bond any lien to attach to the Premises or any interest therein within ten (10) days after the filing thereof, and will indemnify and defend County against all legal costs and charges resulting from any such lien not so discharged or bonded.
- 8.5. County Inspection. During construction, the Alterations will be subject to inspection by representatives of County who will be permitted access and the opportunity to inspect the Alterations at all reasonable times, but this provision will not in any way whatsoever create any obligation on County to conduct such an inspection.
- 9. Inspections by County. County and World View acknowledge that World View will have substantial proprietary and confidential data, materials and methods at the Premises and may enter into contracts with the United States government requiring that certain areas of the Premises be kept off-limits and restricted pursuant to federal law. Accordingly, as of the Effective Date, County and World View will enter into the Non-Disclosure Agreement attached as Exhibit D and County will otherwise keep any proprietary information, trade secrets or federally-restricted information strictly confidential, subject to applicable Arizona law not preempted by federal law. County reserves the right to enter the Premises to inspect its condition, provided that, except in case of emergency, (a) County will give World View at least twenty-four (24) hours advance written notice, (b) County representatives must be accompanied by a representative at World View at all times, and (c) all County representatives and agents entering the Premises must be citizens of the United States. If World View contracts with the United States and such contracts require certain areas of the Premises be restricted, World View will promptly notify County of such restrictions and County thereafter agrees to strictly follow such restrictions in accordance with federal law. County will use reasonable efforts to not interrupt World View's business at the Premises. County may, in the event of an emergency, use any means necessary to open gates or doors in order to obtain entry to the Premises, without liability to World View except for damage caused by a failure of County to exercise reasonable care for World View's property, subject to federal law.

10. Insurance and Indemnity.

- 10.1. Indemnity. To the fullest extent permitted by law, World View will defend, indemnify and hold County harmless from and against all claims arising out of or relating (directly or indirectly) to any activities conducted, or conditions existing, on the Premises during the Term, except to the extent caused by County's negligence or intentional misconduct.
- 10.2. <u>Liability Insurance Requirements</u>. World View will, at its own expense, obtain and maintain during the Term the insurance coverages listed below. County may from time

to time review and reasonably adjust the types or limits of insurance required. All policies will name County as an additional insured.

- 10.2.1. Commercial General Liability coverage. Policy will include bodily injury and property damage coverage with limits of \$1,000,000 Each Occurrence and \$2,000,000 General Aggregate.
- 10.2.2. Auto Liability coverage of \$1 million for vehicles used on or in connection with World View's use of the Premises.
- 10.2.3. As required by law, Workers' Compensation coverage.
- 10.3. Additional Insurance Requirements.
 - 10.3.1. World View will provide County with current certificates of insurance annually.

 All certificates of insurance must provide for guaranteed thirty (30) days written notice to the County of cancellation or non-renewal.
 - 10.3.2. World View's liability insurance must be primary insurance and non-contributory with respect to all other available sources.
- 10.4. Property Insurance. World View will obtain and keep in force during the entire Term a policy of insurance covering loss or damage to the Premises and the County-Provided FF&E in the amount of the full replacement value thereof, providing protection against all vandalism, malicious mischief, special extended perils (all risk) and will deliver to County a Certificate of Property insurance, with County named as additional insured. Said Certificate must be satisfactory to County. World View will provide a copy of World View's policy of property insurance to County annually.
- 11. <u>Default/Termination</u>. Either party may present written notice of default or non-performance to the other party.
 - 11.1. World View Default. The occurrence of any one or more of the following events constitutes a default and breach of this Lease by World View for which County may terminate this Lease (each an "Event of Default"):
 - 11.1.1. <u>Default of Space Port Operating Agreement</u>. Any default beyond any applicable cure period of the Space Port Agreement entered into contemporaneously with this Lease.
 - 11.1.2. Monetary Obligations. The failure by World View to make any payment required to be made by World View under this Lease, as and when due, where such failure continues for a period of 10 calendar days after notice from County that such payment is due.
 - 11.1.3. <u>Insurance</u>. The failure by World View to maintain insurance policies as set forth above for any period of time, in which event World View must immediately cease all operations at the Premises until such insurance is obtained, provided that the failure to maintain insurance will not be a default and breach of this Lease so long as World View ceases all operations and thereafter procures such insurance within thirty (30) days of the termination or cancellation of the

- applicable policy. In the event of such a default, County may, in County's sole discretion, obtain necessary insurance coverage in which event World View will, within 5 days of demand, reimburse and pay to County the full amount of any costs and premiums expended by County to obtain such coverage.
- 11.1.4. <u>Violation of Law</u>. World View's material violation of any law applicable to the Premises, Building or World View's operation or occupancy thereof, or the conduct of any unlawful activities on the Premises that are permitted by World View, either tacitly or explicitly, or that World View has not taken reasonable means to prevent after World View becomes or in the exercise of reasonable diligence should have become aware that such activities are being conducted, where such violation or conduct continues for more than thirty (30) days after written notice from County.
- 11.1.5. Other Covenants. The failure by World View to observe or perform any other covenant, condition or provision of this Lease to be observed or performed by World View, where such failure continues for a period of 30 days after written notice of the failure by County, provided, however, that if the nature of World View's default is such that more than 30 days are reasonably required for its cure, then World View will not be in default if World View commences such cure within said 30 day period and thereafter diligently prosecutes such cure to completion.
- 11.2. County Default. Failure by County to comply with its obligations under this Lease, within 30 days after County's receipt of written notice from World View detailing the nature of the obligation, will constitute an Event of Default by County, except that if the nature of County's default is such that more than 30 days are reasonably required for its cure, then County will not be in default if County commences the cure within 30 days and thereafter diligently prosecutes the cure to completion.

11.3.Remedies

- 11.3.1. All Remedies Available. Except as provided elsewhere in this Lease, either party may pursue any remedies provided by law or in equity following an Event of Default, including termination, injunction, specific performance and damages. Except as provided elsewhere in this Lease, no right or remedy is intended to be exclusive of any other right or remedy and each is cumulative and in addition to any other right or remedy.
- 11.3.2. No Consequential Damages. Notwithstanding anything to the contrary in this Lease, neither County nor World View will be liable to the other for any consequential, special or indirect damages (in each case, regardless of whether such damages are foreseeable).
- 11.3.3. <u>Cure by County</u>. If World View fails to perform in a timely manner any of its obligations under this Lease following any applicable notice and cure periods County may (but is not obligated to) perform those obligations and charge World View for the costs, together with interest at the statutory rate for interest on judgments, from the date the expense was incurred until it is paid by World View.

- 11.3.4. <u>Cure by World View</u>. If County fails to perform in a timely manner any of its obligations under this Lease following any applicable notice and cure period, World View may (but is not obligated to) perform those obligations and offset rent coming due by the reasonable out-of-pocket amount incurred by World View in undertaking such performance.
- 12. Notices. Except as otherwise specifically provided, all notices to be given under this Lease must be in writing and be either served personally or sent by certified or registered mail, return receipt requested, to the parties at the addresses indicated below or to such other persons or addressees as either party may designate in writing to the other party:

If to County:

Pima County Administrator 130 W. Congress, 10th Floor Tucson, AZ 85701 If to World View:

Chief Executive Officer World View Enterprises, Inc. 1840 E. Valencia Rd., Bldg. 8, Ste. 123 Tucson, AZ 85706

With a copy to:

Cooley LLP 4401 Eastgate Mall San Diego, CA 92121 Attn: Samantha M. LaPine

13. Assignment & Subletting. Except as expressly provided below, World View does not have the right to assign its rights or obligations under this Lease, or sublease the Premises in whole or in part, without the prior written consent of the County. The County will not unreasonably withhold, condition, or delay its consent to a proposed assignment or sublease, but World View acknowledges that it is reasonable for the County to do so if, in the County's reasonable business judgment, the intended sublessee or assignee has not demonstrated that it has the financial and operational capacity to match the actual (not merely the required) employment and salary levels likely to be achieved by World View under Section 4 above, and to perform all of World View's obligations under this Lease. No consent by County to an assignment or subletting will release World View from any of its obligations under this Lease. Notwithstanding the foregoing, World View may without County's prior consent, but upon not less than fifteen (15) days prior written notice to County, (1) assign this Lease or sublet the Premises to any entity controlling, controlled by or having fifty percent (50%) or more common control with World View, or resulting from a merger or consolidation with World View or acquiring all of the assets and/or stock of World View; provided that any such entity assumes all obligations under this Lease, including, without limitation, the obligation to meet the Employment Targets (each a "Permitted Transfer"). Except in connection with a Permitted Transfer, if County consents to an assignment or sublet of this Lease or the Premises, World View must pay to County any "Transfer Premium" received by World View from such assignee or subtenant. "Transfer Premium" means all rent, additional rent or other consideration payable by such assignee or subtenant (but not including consideration for any business services provided by World View that are not offered by County) in excess of the rent and any other sums payable by World View under this Lease, on a per rentable square foot basis if less than all of the Premises is sublet, after deducting the following costs: (A) any reasonable brokerage commissions in connection with the assignment or sublet; (B) any reasonable advertising and/or marketing

costs incurred by World View in connection with the assignment or sublet; and (C) any reasonable attorneys' fees paid by World View in connection with the assignment or sublet. "Transfer Premium" also includes, but is not limited to, key money and bonus money paid by an assignee or subtenant to World View in connection with such assignment or sublet, and any payment in excess of fair market value for services rendered by World View to such assignee or subtenant, or for FF&E transferred by World View to such assignee or subtenant in connection with such assignment or sublet.

- 14. <u>Surrender of Premises; Holding Over.</u> If this Lease is terminated without World View taking title to the Premises, World View will quit and surrender the Premises, together with all Alterations, and all FF&E provided by County, in good condition and repair, normal wear and tear excepted. Any holding over with the consent of County after the termination will be deemed to be a tenancy from month-to-month upon the same terms and conditions as provided in this Lease, to the extent applicable. World View may remove from the Premises all furnishings, fixtures, and equipment installed in the Premises by World View. However, in removing any such furnishings, fixtures, or equipment, World View will make repairs at World View's expense so the Premises are left in "rentable" condition, or at World View's option and with County's approval, will leave said items in place and they will become the property of County.
- 15. <u>Cancellation for Conflict of Interest</u>. This Lease may be cancelled for conflict of interest pursuant to A.R.S. § 38-511, the provisions of which are incorporated in this Lease by this reference.
- 16. World View not an Agent of County. World View is not an agent of County for any purpose under this Lease or otherwise. World View will control activities on the Premises and on the Space Port, and County will not control those activities. World View's employees and servants are not under the control of County.
- 17. Non-Discrimination. World View will comply with applicable local, state and federal laws, rules and regulations concerning equal employment opportunity and non-discrimination; with the Americans with Disabilities Act, to the extent applicable to World View's operation and the Premises; and with all provisions and requirements of Arizona Executive Order 75-5, as amended by Executive Order 2009-09, which is incorporated into this Lease.
- 18. Non-Appropriation. County's performance of its obligations under this Lease may be dependent upon the appropriation of funds by the Board of Supervisors of the County, or the availability of funding from other sources. Should the Board fail to appropriate the necessary funds, or if funding becomes otherwise not legally available to the County for the purpose of fulfilling County's obligations under this Lease, County will be relieved of that obligation and World View may terminate this Lease.
- 19. Choice of Law. The laws of the State of Arizona apply to any action relating to this Lease and any court action must be brought in a court in Pima County, Arizona.
- 20. Non-Waiver. The failure of either party to insist in any one or more instances upon the full and complete performance of any term of this Lease to be performed by the other party, or to take any action permitted as a result of that failure, will not be construed as a waiver or relinquishment of the right to insist upon full and complete performance of the same or any other covenant or condition either in the past or in the future. The acceptance by either

- party of sums less than may be due and owing to it at any time does not constitute an accord and satisfaction.
- 21. <u>Entire Agreement</u>. Except as otherwise provided, this Lease, together with its exhibits and the Space Port Agreement, constitute the entire agreement between County and World View with respect to the Premises.
- 22. Force Majeure. A party's nonperformance of an obligation under this Lease is excused for the time period, and to the extent, that the performance is prevented or delayed by strikes, lockouts, labor disputes, acts of God, acts of war, terrorist acts, inability to obtain services, labor, or materials or reasonable substitutes therefor, governmental actions, civil commotions, fire or other casualty, or any other cause beyond the reasonable control of that party, except World View's obligations to pay rent or other monetary sums due under this Lease (collectively, the "Force Majeure"), and except as provided in Section 4.
- Amendment. This Lease may not be amended except by a written instrument duly executed by both parties.
- 24. Recording. Either party may record a memorandum of this Lease, the Space Port Agreement and/or the Memorandum of Purchase Option (which is attached to the Purchase Option) in the real property records for Pima County, at the party initiating the recording's expense.
- 25. <u>Authorization</u>. County and World View each warrant to the other that the individuals executing this Lease on behalf of that party are duly authorized to do so.

WORLD VIEW ENTERPRISES,	INC.,
a Delaware corporation	

By: Jane Povnter, CEO

2/9/14

PIMA COUNTY, a political subdivision of the State of Arizona

Sharon Bronson

Chair of the Board of Supervisors

Date: JAN 19 2016

ATTEST:

Robin Brigode

Clerk of the Board of Supervisors

APPROVED AS TO FORM:

APPROVED AS TO CONTENT:

C.H. Huckelberry, County Administrato

Den Sulco

Regina L. Nassen, Deputy County Attorney

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- 22. Force Majeure. A party's nonperformance of an obligation under this Lease is excused for the time period, and to the extent, that the performance is prevented or delayed by strikes, lockouts, labor disputes, acts of God, acts of war, terrorist acts, inability to obtain services, labor, or materials or reasonable substitutes therefor, governmental actions, civil commotions, fire or other casualty, or any other cause beyond the reasonable control of that party, except World View's obligations to pay rent or other monetary sums due under this Lease (collectively, the "Force Majeure"), and except as provided in Section 4.
- 23. <u>Amendment</u>. This Lease may not be amended except by a written instrument duly executed by both parties.
- 24. Recording. Either party may record a memorandum of this Lease, the Space Port Agreement and/or the Memorandum of Purchase Option (which is attached to the Purchase Option) in the real property records for Pima County, at the party initiating the recording's expense.
- 25. <u>Authorization</u>. County and World View each warrant to the other that the individuals executing this Lease on behalf of that party are duly authorized to do so.

WORLD VIEW ENTERPRISES, INC.,
a Delaware corporation

Jane Povnter, CEO

PIMA COUNTY, a political subdivision of the State of Arizona

Sharon Bronson

Chair of the Board of Supervisors

Date: <u>JAN 19 2016</u>

ATTEST:

Robin Brigode

Clerk of the Board of Supervisors

Regina L/ Nassen, Deputy County Attorney

APPROVED AS TO CONTENT:

C.H. Huckelberry, County Administrator,

APPROVED AS TO FORM:



3528 N. FLOWING WELLS RD TUCSON, ARIZONA 85705

TEL: 520-322-6400 FAX: 520-322-6401

LEGAL DESCRIPTION – POLARIS JOB NO. 15271

January 12, 2016

EXHIBIT A - PARCEL 2:

That portion of the Northeast quarter of Section 31, Township 15 South, Range 14 East, Gila and Salt River Meridian, Pima County, Arizona, being more particularly described as follows:

Commencing at the Northeast corner of said Section 31, said corner being a 2-1/4 inch steel capped pipe in concrete marked "T15S, 30, 29, 31, 32, R14E", from which the East one-quarter corner of said Section 31 bears South 00°13'54" East, 2670.77 feet distant, said corner being a 1-1/2 inch aluminum cap marked "1/4, 31, 32";

Thence South 00°13'54" East 1766.06 feet upon the East line of the Northeast quarter of said Section 31 to the **Point of Beginning**;

Thence continue South 00°13'54" East 727.84 feet upon said East line to the North right-of-way of Aerospace Parkway per Book 26 at Page 13 of Road Maps, Sequence No. 20140980052, Pima County Records to a curve, turning to the right, concave to the North from which the radius point bears North 04°12'51" East, 1915.00 feet distant:

Thence Northwesterly upon said curve, upon said North right-of-way, through a delta angle of 26°02'03" and an arc length of 870.14 feet;

Thence North 00°13'54" West 468.96 feet;

Thence North 89 °46'06" East 822.92 feet to the Point of Beginning.

The area of said Parcel 2 contains 520,808.9 square feet or 11.96 acres, more or less.



EXPIRES 12-31-18

105722 / 00333133 / v10 126470985 v5

EXHIBIT C

PURCHASE OPTION

This Purchase Option ("Agreement") is entered into, effective as of January 19, 2016 (the "Effective Date"), by and between Pima County, a political subdivision of the State of Arizona ("County") and World View Enterprises, Inc., a Delaware corporation ("World View").

RECITALS

- A. County owns, and World View leases from County, a parcel of real property located in Pima County, Arizona, approximately 12 acres in size, which is legally described on Exhibit A to this Agreement (the "**Property**"), which is within an area designated by the County as an Aerospace, Defense, and Technology Business and Research Park.
- B. County has agreed in a Lease Purchase Agreement of even date herewith (the "Lease"), to construct improvements on the Property and lease the Property, as improved, to World View.
- C. The County, in the Lease, has agreed to grant World View an option to purchase the Property, and a right of first refusal, under the terms and conditions set forth in this Agreement.

NOW THEREFORE, for valuable consideration, the receipt of which is hereby mutually acknowledged, the parties agree as follows:

- 1. **Recitals.** The foregoing recitals are incorporated into this Agreement.
- 2. Definitions
 - 2.1. "Option Holder," with respect to an option, means World View or the person to whom World View has assigned that option in compliance with the terms of this Agreement.
 - 2.2. "First Option Term" means the period between the later of the 9th anniversary of the Commencement Date of the Lease and the first early redemption date on the COPs, and the date that is 6 months after the 17th anniversary of the Commencement Date.
 - 2.3. "First Option Price" means (i) the principal amount required, as of the Closing date, to fully redeem any outstanding certificates from that certain 2016 series of taxable certificates of participation issued by County in the original principal amount of \$15,000,000 to fund construction of improvements required by the Lease (the "COPs"), plus (ii) the amount by which all principal and interest payments made on the COPs since issuance through the Closing date exceed the total of all rent payments made under the Lease through the Closing Date, plus (iii) an amount equal to the interest that could have been earned by investing, in the State Treasure of Arizona's long-term investment pool, on each COPs payment date since issuance, an amount equal to the difference between the COPs debt service payment and all rent paid under the lease since the prior COPs payment date.

- 2.4. "Second Option Term" means the period between the date that is six (6) months after the nineteenth (19th) anniversary of the Commencement Date, and the twentieth (20th) anniversary of the Commencement Date.
- 2.5. "Second Option Price" means ten dollars (\$10) and full performance of all World View's obligations under the Lease.
- 2.6. "Option" means the First Option or Second Option, as defined below.
- 2.7. "Purchase Price" means, with respect to an Option, the associated option price.
- 2.8. Other Capitalized Terms. Each capitalized term not defined in this Agreement has the meaning assigned to that term in the Lease.

3. First and Second Options.

- 3.1. Grant of Options. Provided there is no Event of Default under the Lease at that time, the Option Holder may elect to purchase the Property for the First Option Price by giving County written notice of that election during the First Option Term (the "First Option"), or for the Second Option Price by giving County written notice during the Second Option Term (the "Second Option"). Upon exercise of an Option, the Option Holder will be obligated to purchase the Property from County, and County will be obligated to sell the Property to the Option Holder, for the price and in the manner and subject to the contingencies set forth in this Agreement. On the closing of a purchase of the Property after exercise of an Option (a "Closing"), the Lease and any un-accrued tenant obligations will terminate. Each Option will expire as of the end of the applicable option period if it has not been timely exercised.
- 3.2. Payment of Purchase Price. The Purchase Price must be paid all by check or wire transfer at the Closing. Option Holder's obligation to pay the Purchase Price at the Closing will be absolutely contingent on Option Holder's ability to obtain adequate financing, and in the event Option Holder cannot obtain adequate financing before the Closing, the Option will terminate and World View will have no obligation to purchase the Property. The Closing will be conducted through a mutually acceptable escrow company as provided in Section 3.6 below.
- 3.3. Closing Costs. Option Holder will pay all closing costs, including any applicable recording fees and charges, regardless of local custom, except the following costs, for which County is responsible: (a) cost to remove title exceptions that are not Permitted Exceptions under Section 3.4 below, (b) any tax imposed on a deed grantor by the State of Arizona, (c) repaying any indebtedness secured by the Property, (e) any costs associated with the preparation of the deed, (f) any capital gains taxes, income taxes or similar taxes owing as a result of the sale (g) County's attorneys' fees, (h) real estate taxes and assessments accrued on the Property that are unpaid through the date of the Closing and are attributable to the period prior to the Commencement Date.
- 3.4. Title. At the Closing, County will convey fee title in a condition that is insurable under an owner's standard title insurance policy, subject only to (1) assessments, restrictions, easements, covenants, and reservations ("Encumbrances") of record on the Effective Date of the Lease; (2) any Encumbrances of which Option Holder or any predecessor Option Holder has actual notice or could ascertain through an inspection of the

Property; (3) any liens or Encumbrances created by or with the consent or as a result of the action or inaction of the Option Holder or any predecessor Option Holder; and (4) any additional Encumbrances that do not materially and adversely affect the use of the Property in the ordinary course of Option Holder's business or the value of the Property ("Permitted Exceptions"). "Permitted Exceptions" does not include any monetary liens and encumbrances created by County, and County will cause any such monetary liens and encumbrances to be removed at Closing. County will cooperate with Option Holder to resolve objections to the state of title raised by Option Holder's lender, provided it is at no out-of-pocket cost to County. County will convey title by a special warranty deed with standard and customary covenants of title subject to the Permitted Exceptions. Promptly after Option Holder becomes aware of any Encumbrance that is not a Permitted Exception, Option Holder will give notice of such exception to County and County will promptly use good faith diligent efforts to correct the Encumbrance and, if County fails to cure, Option Holder will have the right to cancel the purchase.

- 3.5. **Deadline to Close**. Closing will occur no later than 180 days after the notice of exercise is given; provided, however, that if an Encumbrance has arisen that is not a Permitted Exception, and if such Encumbrance cannot be removed through escrow procedures at Closing, then the deadline for the Closing will be automatically delayed up to 30 days while actions are taken to remove the Encumbrance.
- 3.6. Place of Closing. Closing will be handled through an escrow agent at an office in Arizona of the title company that will issue the owner's title insurance policy to Option Holder.
- 4. **Assignment; Successors.** All of the terms, provisions and conditions of this Agreement are binding upon and inure to the benefit of the heirs, successors and assigns of the respective parties. World View's rights under this Agreement may only be assigned as part of an assignment of World View's rights and obligations under the Lease.
- 5. Notices. Any notices required or permitted to be given under the terms of this Agreement, or by law, must be in writing and may be given by personal delivery or certified mail, directed to the parties at the following addresses, or such other address as any party may designate in writing prior to the time of the giving of such notice, or in any other manner authorized by law:

County: Pima County Administrator

130 W. Congress, 10th Floor

Tucson, AZ 85701

World View: Chief Executive Officer

World View Enterprises, Inc.

1840 E. Valencia Road, Building 8, Suite 123

Tucson, AZ 85706

With copy to: Cooley LLP

Attn: Samantha LaPine 4401 Eastgate Mall San Diego, CA 92121

- Any notice given shall be effective when actually received, or if given by certified mail, then 72 hours after the deposit of such notice in the United States mail with postage prepaid.
- 6. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the state of Arizona.
- 7. Default. If either party fails or refuses to carry out any provision hereof, the other party will be entitled to such remedy or remedies for breach of contract as may be available under applicable law, including without limitation the remedy of specific performance, if such other party has fully performed all of its obligations hereunder. Time is of the essence hereof.
- 8. Grantor's Warranty. County warrants that it has good title to the Property as of the Effective Date and that execution of this Agreement has been duly authorized by the Pima County Board of Supervisors.
- 9. Modification. This Agreement may not be modified except by a written agreement executed by all parties.
- 10. Jurisdiction and Venue. This Agreement must be construed in accordance with Arizona law. Jurisdiction for any dispute or claim raised under this Agreement or proceeding brought to interpret the Agreement will lie solely in the State of Arizona, with venue in Pima County.
- 11. Recording. Upon the execution of this Agreement Buyer and Seller will execute a Memorandum of Agreement in the form of Exhibit B and record it in the Pima County Recorder's Office.
- 12. Further Assurances. Each party will take, or cause to be taken, any reasonable actions that are necessary to ensure that both parties' rights and interests in and under this Agreement are valid and enforceable, including: (i) execute and deliver any other documents, certificates, instruments, or agreements reasonably necessary to close the transactions contemplated by this Agreement; (ii) through the expiration of the Second Option Term, maintain in County good, valid and marketable title in and to the Property, free and clear of all Encumbrances other than Permitted Exceptions.
- 13. Entire Agreement. This Agreement, together with the Lease and documents related to the Lease, sets forth the entire understanding of the parties with respect to the subject matter of this Agreement, and supersedes any and all prior understandings and agreements, whether written or oral, between the parties with respect to such subject matter.

[signature pages follow]

IN WITNESS WHEREOF, the Parties have executed this Agreement effective as of the Effective Date first set forth above.

	GRANTOR:
	PIMA COUNTY, a political subdivision of the State of Arizona By Name: Its:
	ATTEST:
	Clerk of the Board of Supervisors
	APPROVED AS TO CONTENT:
	Name: Title:
	APPROVED AS TO FORM:
	Deputy County Attorney
STATE OF ARIZONA)) SS. COUNTY OF PIMA)	
The foregoing instrument was acknowledge day of, 20_	owledged, subscribed and sworn to before me this, by, of
My commission expires:	_
	Notary Public Printed Name:

[signatures continue on next page]

GRANTEE:

WORLD VIEW ENTERPRISES, INC., a Delaware corporation

	By Name: Its:
STATE OF) SS. COUNTY OF)	
The foregoing instrument was acking day of, 20 World View Enterprises, Inc, a Delaware co	nowledged, subscribed and sworn to before me this, by, of orporation, on behalf of the corporation.
My commission expires:	
	Notary Public Printed Name:

[signatures continue on the following page]

EXHIBIT D

NON-DISCLOSURE AND CONFIDENTIALITY AGREEMENT

This Non-Disclosure and Confidentiality Agreement (this "Agreement") is entered into January 19, 2016 (the "Effective Date") by and between Pima County, a political subdivision of the State of Arizona with offices at 130 W. Congress, 10th Floor, Tucson, AZ 85701 ("County") and World View Enterprises, Inc., a Delaware corporation with offices at 1840 E. Valencia Road, Building 8, Suite 123, Tucson, AZ 85706 ("World View"). County and World View are sometimes referred to individually as a "Party" and collectively as the "Parties".

RECITALS

WHEREAS, World View is a near-space exploration company that utilizes proprietary highaltitude balloon technology to lift people and scientific payloads as much as twenty miles above earth for purposes of space tourism, other commercial applications, and scientific research;

WHEREAS, County owns a parcel of land, approximately 16.2 acres in size (the "Space Port Parcel"), which is within an area designated by the County as an Aerospace, Defense, and Technology Business and Research Park. The Space Port Parcel is adjacent to a 12 acre parcel (the "Building Parcel"). The Parties are, contemporaneously with the approval and execution of this Agreement, entering into (i) that certain Lease Purchase Agreement of even date herewith (the "Lease Agreement") leasing the Building Parcel to World View, and (ii) that certain Space Port Operating Agreement of even date herewith (the "Space Port Agreement") in which World View agrees to operate and maintain the Space Port Parcel, making it available for use by others, in exchange for the right to use it on a nonexclusive basis in connection with its operations on the Building Parcel;

WHEREAS, County is agreeing, in the Lease Agreement, to construct certain improvements on the Building Parcel in an accelerated manner (the "Building") in order to enable World View to commence operations on the site as soon as November 2016.

WHEREAS, County is also willing to construct, as part of the Project, a publicly available launch pad (the "Space Port"; together with the Building, the "Project"), for launching of high-altitude balloons, on the Space Port Parcel, to be utilized on a non-exclusive basis by World View in exchange for World View's maintenance and operation of it.

WHEREAS, World View is aware of the proximity of the Space Port Parcel to both Tucson International Airport and Davis Monthan Air Force Base, and has determined that it can safely, and in compliance with all FAA and all other applicable governmental laws and regulations, launch its balloons from that location.

WHEREAS, World View explored several possible sites for its operations outside of Arizona, but has agreed to locate its expanded operation in Tucson. It would not have agreed to do this without County's willingness to enter into and fulfill its obligations under this Agreement, the Space Port Agreement, and the Lease Agreement.

WHEREAS, The Pima County Board of Supervisors (the "Board") has authority under A.R.S. § 11-254.04 to engage in any "activity that the board of supervisors has found and determined will assist in the creation or retention of jobs or will otherwise improve or enhance the economic welfare of the inhabitants of the county," including specifically the "acquisition, improvement, leasing or conveyance of real or personal property." Based on an economic impact study by Applied Economics, commissioned

by Sun Corridor, Inc., the Board has determined that World View's operations, and hence this Agreement, the Space Port Agreement and the Lease Agreement, will have a significant positive impact on the economic welfare of the County's inhabitants.

WHEREAS, for the purposes of entering into the Lease Agreement and Space Port Agreement, and for County's construction of the Project and subsequent role as landlord under the Lease Agreement (together, the "*Purpose*"), County may gain access to materials and information of World View, or its agents or affiliates, which are non-public, confidential or proprietary in nature; and

WHEREAS, the Parties recognize the critical importance of preserving the non-public, confidential or proprietary nature of any such materials and information to the full extent permitted by law.

NOW THEREFORE, the Parties agree, each with the other, as follows:

- Confidential Information. Except as set forth in Section 2 below, "Confidential Information" means all non-public, confidential or proprietary information either disclosed intentionally or unintentionally (i) before, and (ii) on or after the Effective Date, by or on behalf of World View, its agents or its affiliates to County, its agents or its affiliates (or otherwise discovered by County, its agents or affiliates without any disclosure by World View), whether disclosed orally or in written, electronic or other form or media, and whether or not marked, designated or otherwise identified as "confidential," including, without limitation: scientific, technical, financial and business information and know-how, business proposals, presentations, analyses, studies, patents, patent applications, inventions, discoveries, financial information, information concerning product differentiation, merchandising, samples, designs, product positioning, strategic and market research information, development plans for the Project, Project financials and budgets, rent, sales prices or market data related to the Project, the names of World View's present and prospective customers and suppliers, information relating to World View's customers, including, but not limited to, buying patterns, histories, trends, past orders, future needs, requirements and contact persons, production, costs, profit and margin information, including the prices and other terms upon which World View intends to sell, sells or has sold its products or at which it intends to buy, buys or has bought materials, ingredients, components, supplies, advertisements, displays, customer lists, supplier lists, pricing, other relevant marketing information, data, research, technical advantages, third-party contracts, any other information that would reasonably be considered non-public, confidential or proprietary given the nature of the information and World View's businesses, and all notes, analyses and other materials that contain, are based on, or otherwise reflect or are derived from, in whole or in part, any of the foregoing.
- 2. <u>Exclusions from Confidential Information</u>. Except as required by applicable federal, state or local law or regulation, the term "*Confidential Information*" as used in this Agreement shall not include information that:
- (a) at the time of disclosure is, or thereafter becomes, generally available to and known by the public other than as a result of any breach of this Agreement by County;
- (b) at the time of disclosure is, or thereafter becomes, available to County on a non-confidential basis from a third-party source, provided that such third-party is not and was not, to County's knowledge, prohibited from disclosing the information to County by any legal, fiduciary or contractual obligation;
- (c) was known by or in the possession of County, as established by documentary evidence, prior to being disclosed by or on behalf of World View to County or otherwise discovered by County in

the possession of World View;

- (d) was independently developed by County, as established by documentary evidence, without reference to or use of, in whole or in part, any of World View's Confidential Information; or
- (e) is required to be disclosed by County pursuant to the Arizona Public Records Law, A.R.S. §§ 39-101 to -161, or any similar state or federal public-records or government-transparency laws (a "Required Disclosure"), provided that County must provide written notice of the fact of such disclosure and the proposed contents thereof to World View prior to making any Required Disclosure. Because World View may contract with the United States Government, including the Department of Defense, in the course of its use of the Project, some of World View's Confidential Information may be subject to federal law or contractual obligations to the United States requiring that certain Confidential Information remain strictly confidential, meaning that it not be disclosed even if it would otherwise be required to be made public under the Arizona Public Records Law, or any similar state or federal public-records or government-transparency laws (collectively "Public Records Laws"), to the extent federal law or orders of the United States Government preempt such Public Records Laws. The required procedures before County may make a Required Disclosure are set forth in Section 3 below.
- 3. Procedures Before Required Disclosure. County may disclose Confidential Information, without violating the obligations of this Agreement, to the extent such disclosure is required by law or regulation or by a subpoena or other validly issued administrative or judicial process. If County receives a public records request to which all or part of the Confidential Information in the County's possession may be responsive, the County will notify World View of the request in writing and the Confidential Information that the County believes is responsive. World View will notify County as soon as reasonably possible thereafter regarding which materials World View believes are protected from disclosure by this Agreement and the legal basis for withholding them. County will withhold any records that World View convincingly demonstrates are protected by federal laws or orders of the U.S. Government. County will be free to disclose to the requestor any other responsive Confidential Information, without liability to World View, unless World View, within ten (10) days after the date of County's written notification, obtains an order from a court of competent jurisdiction enjoining the County from disclosing the Confidential Information.

4. <u>County Obligations</u>. County shall:

- (a) use the same degree of care to protect the Confidential Information from unauthorized disclosure and use as County uses to protect its own confidential information from unauthorized disclosure and use (but in no event less than a reasonable degree of care);
- (b) not use the Confidential Information, or permit it to be accessed or used, for any purpose other than the Purpose or any related transactions between the Parties;
- (c) not disclose the Confidential Information to any person or entity, except to County's agents and advisors who: (i) need to know the Confidential Information to assist County, or act on its behalf, in relation to the Purpose; (ii) are informed by County of the confidential nature of the Confidential Information; and (iii) are subject to confidentiality duties or obligations to County that are no less restrictive than this Agreement (each an "Authorized Party");
- (d) be solely responsible for ensuring, and shall exercise a reasonable degree of care in order to ensure, that the provisions of this Agreement are performed by the Authorized Party; and

- (e) promptly notify World View upon discovery of any unauthorized disclosure of Confidential Information and reasonably cooperate with World View in any effort undertaken by World View to enforce its rights related to any such unauthorized disclosure.
- 5. No World View Representations or Warranties; Disclaimer of Liability. World View makes no representation or warranty as to the accuracy of any Confidential Information disclosed to or discovered by County. World View shall not be liable to County for any losses relating to or resulting from County's use of any of the Confidential Information or any errors therein or omissions therefrom, except as may be provided in a subsequent written agreement.
- 6. Termination: Survival of Obligations; Return or Destruction of Confidential Information. This Agreement will terminate five (5) years after the termination of the Lease Agreement, or may be earlier terminated by a written agreement signed by both Parties. County's obligations to protect any Confidential Information previously received from World View shall survive five (5) years following any termination or expiration of this Agreement. At any time during or after the term of this Agreement, at World View's written request, County shall promptly destroy all copies, whether in written, electronic or other form or media, of World View's Confidential Information and certify in writing to World View that such Confidential Information has been destroyed; provided that County shall not be required to destroy electronic copies of any portions of the Confidential Information created pursuant to standard archival or back-up procedures and not available to end users, or as may be required pursuant to Public Records Laws.
- 7. <u>Proprietary Interest.</u> County understands and agrees that County shall not obtain any proprietary interest in any Confidential Information developed or acquired in the course of its association with World View. This Agreement shall not operate in a way to grant or confer any right or license in any of the Confidential Information, nor as a consent by World View to County for County's use of any Confidential Information which may become public knowledge through any breach of this Agreement by or on behalf of County.
- 8. <u>No Further Agreement.</u> Nothing in this Agreement shall be construed as representing any commitment by either Party to enter into any other agreement, whether relating to the Purpose or otherwise. Neither the execution and delivery of this Agreement nor the delivery of any Confidential Information hereunder shall be construed as granting to County by implication, estoppel or otherwise, any right in or license under any present or future invention, trade secret, trademark, copyright, or patent, now or hereafter owned or controlled by World View.
- 9. Remedies. County acknowledges and agrees that the Confidential Information is a valuable, special and unique asset of World View's business which gives World View an advantage over World View's actual and potential competitors and any unauthorized disclosure or unauthorized use of the Confidential Information may irreparably injure World View. If any action should have to be brought by World View against County to enforce the provisions of this Agreement, County recognizes, acknowledges and agrees that World View shall be entitled to seek all of the civil remedies provided by federal, state and local law, including without limitation, preliminary and permanent injunctive relief restraining County from any actual or threatened unauthorized use or disclosure of any Confidential Information, in whole or in part. Nothing in this Agreement shall be construed as prohibiting World View from pursuing any other legal or equitable remedies available for breach or threatened breach of this Agreement.
- 10. <u>Assignability</u>. This Agreement shall be binding upon and inure to the benefit of the Parties and their respective successors and permitted assigns, and shall be freely assignable by World View to any assignee of its interest under the Lease.

11. <u>Notice</u>. Any and all notices or other communications or deliveries required or permitted to be given or made pursuant to any of the provisions of this Agreement shall be deemed to have been duly given or made for all purposes: (i) if hand delivered, on the day delivered; (ii) if sent by a nationally recognized overnight courier, costs prepaid, on the next business day after being deposited with such courier, or (iii) if sent by email during normal business hours on a business day, on the day sent, provided that the sender promptly delivers a hard copy to the recipient by the method set forth in (i) or (ii), in each case to the applicable addresses set forth below or to such other address as such Party has designated by notice so given to the other Party:

If to County: To County's address set forth above

Attention: Pima County Administrator

If to World View: To Company's address set forth above

Attention: Chief Executive Officer

With a copy to: Cooley LLP

Attention: Samantha LaPine

4401 Eastgate Mall San Diego, CA 92121

12. Rules of Construction.

- (a) This Agreement shall be governed and construed in accordance with the statutory and common law of the State of Arizona and applicable federal law, without regard to any conflicts of law principles that. Any actions brought to enforce or interpret this Agreement shall be brought only in a court of competent jurisdiction in Pima County, Arizona.
- (b) No change, modification or termination of any other terms, provisions, or conditions of this Agreement shall be effective unless made in writing and signed or initialed by both Parties to this Agreement. The waiver by a Party of a breach or a threatened breach of any provision of this Agreement by the other Party shall not be construed as a waiver of any subsequent breach.
- (c) Each provision of this Agreement shall be valid and enforced to the fullest extent permitted by law. The invalidity or unenforceability of any provision of this Agreement shall not affect the validity or enforceability of any other provision.
- (d) This Agreement constitutes the entire Agreement between the Parties pertaining to the subject matter hereof, and it supersedes all negotiations, preliminary agreements, and all prior and contemporaneous discussions and understandings of the Parties in connection with the subject matter hereof.
- (e) This Agreement may be executed in any number of counterparts, and by facsimile or electronically transmitted signature and each such counterpart and signature shall be deemed to be an original and all of which shall constitute one agreement that is binding on all Parties hereto.

[signature page to follow]

IN WITNESS WHEREOF, the Parties have executed this Agreement effective as of the date first set forth above.

WORLD VIEW PIMA COUNTY, a political ENTERPRISES, INC., a subdivision of the State of Delaware corporation Arizona By: By: Name: Name: Title: President Chair of the Board of Title: Supervisors ATTEST: Clerk of the Board of Supervisors APPROVED AS TO CONTENT: Name: Title: APPROVED AS TO FORM:

Deputy County Attorney

EXHIBIT E - PROPRIETARY AND CONFIDENTIAL INFORMATION - DO NOT DISCLOSE

VALUE
100
\$50,000
200
\$50,000
300
\$55,000
400
\$60,000